



We Make Things Right

INTRODUCTION TO IT SERVICES

JAIGLO LLC

1802 Vernon St NW #2008

Washington DC 20009

info@jaiglo.com

855-4-JAIGLO

Contents

- About Us 3**
 - The Company 3**
 - About the Leadership 3**
- What Sets JAIGLO apart? 4**
- Unified Billing 5**
- All Specialized IT Needs 6**
- Highly Competitive Rates 7**
 - US Based Certified Resources 8**
- Our Partnership with Popular Hardware Vendors* 9**

About Us

The Company

Jaiglo is an international woman and Minority owned Maryland based organization headquartered in Washington DC with presence in US, Canada, and Asia Pacific. We have been helping our clients develop customized process driven, end to end scalable IT services which provides partnership enabling them to create a competitive and strategic advantage through our service offerings: Managed IT services, Cybersecurity, IT infrastructure needs as well as IT staffing. It is our goal to help your organization achieve a high return on your investments while proving a high-quality end product for all your customers, members and contractors. Jaiglo started nationwide expansion right before the Pandemic hit in 2020 when demand for remote work and rearchitcting work atmosphere sky rocketed. Over the years we've built relationships in the industry that will help you focus on your business primary needs while providing a one stop solution for all your IT and networking needs.

About the Leadership

Abhijeet Jain ("AJ") immigrated to United States more than a decade ago to make a difference in the IT industry. After assisting Fortune 100 and Fortune 500 companies with their printing and scanning needs, AJ realized that there must be more he can do with directly assisting businesses. By this time, more and more malicious foreign actors were taking advantage of security weaknesses in American businesses and the small and medium size businesses were the most to suffer due to their lack of access to IT security specialist and latest cybersecurity tools. AJ started assisting customers with their security needs but soon realized that without improving the entire network architecture and managing IT operations, it was very difficult to provide a high level of IT security on a consistent basis.

In this endeavor, AJ was supported by his spouse Anugya Jain. By background, Anugya is a dental surgeon and her background in Medical field has helped Jaiglo enter the Healthcare vertical. She recently rose to the rank of company CEO and oversee US operations including but not limited to accounting, revenues and forecasting. Ever since the inception of Jaiglo, we've strived to inculcate family values of integrity, honesty and going the extra mile in serving our clients.

What Sets JAIGLO apart?



Unified Billing



All specialized IT
needs



Highly
competitive Rates



US Based Certified
Resources

Unified Billing



Most of our customers do not even know how much they pay in hardware and software costs each year. As a complementary service, we look into all your invoices related to hardware, software and services costs and provide areas where cost savings can be implemented. We provide this by tapping into our partner resources and offering a volume discount pricing for a number of products and services. Even where cost savings are not possible, we bring the products and services to your attention so that you can decide if they are still essential to running your operations and to what extent. Finally, we take the onus of collecting all or most of your vendor invoices which have recurring costs and provide you with a unified billing each month (or year) so you save time by not paying to a dozen different vendors.

Some of the costs that we can assist with and our clients pay on a regular basis includes:

- Website hosting and maintenance
- Phone systems
- Email accounts
- Staff IT needs – PCs, laptops, mobile devices
- Camera systems
- Antivirus software and security software/services
- Backup systems including cloud backup

All Specialized IT Needs



Our clients have highly custom IT needs and through our own resources and partnerships, we are able to foresee it all. For example, Medical practices require HIPAA compliance – we help them get their network compliant for HIPAA. We being the one-stop solution for all your IT needs help you save time and resources looking for other vendors for custom needs. Here are some of the specializations that we can assist you with:

- Security Vulnerability Assessment and Penetration Testing
- HIPAA, PCI, SOX compliance
- Security compliance like NIST 800-171, CMMC for federal contractors
- Custom software development or build in-house solution
- Printing and Scanning needs
- Website building and designing

Highly Competitive Rates



While our competitors tie up their clients in lengthy contracts and charge exorbitant fees, we have 96% customer retention rate meaning we are confident that once you partner with us you would not be looking for another IT vendor. Our partnership does not include complex pricing or fees for keeping you in contract. As part of our low-cost monthly retainer (which comes with no yearly obligation), we provide you with even more benefits:

- We lock your price for at least 1 year and get you discounted flat hourly fee for additional work
- We provide you with an SLA (Service Level Agreement) for responding to your concerns thus making your business a priority
- We offer Weekend and After hours support for no extra price

US Based Certified Resources



All our resources- whether they be servers, network devices or human resources are based in the country meaning your data does not go to 10 different countries when we backup it up or access your network remotely. Our servers are located right here in Maryland and are compliant with CMMC Level 2 – the highest security standard available today in industry. Our resources also include our contractors that provide physical work like cabling and camera installations. We've partnerships with other IT vendors across the US border in Canada so we are well able to support your needs in Canada with the same level of care and priority.

Our Partnership with Popular Hardware Vendors*



*We strive to keep our partner list updated. For full list visit: <https://jaiglo.com/partnerships>